

Toyota History Year Book Commercial Vehicle Sales 1972-2025 (All UK Markets)

| TOYOTA<br>MODELS                   | 1972-1999 | 2000  | 2001  | 2002  | 2003  | 2004  | 2005  | 2006  | 2007  | 2008  | 2009  | 2010  | 2011  | 2012  | 2013  | 2014  | 2015   | 2016  | 2017  | 2018  | 2019  | 2020  | 2021   | 2022   | 2023   | 2024   | 2025   | 2026  | TOTAL   |        |       |
|------------------------------------|-----------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|-------|-------|-------|-------|-------|--------|--------|--------|--------|--------|-------|---------|--------|-------|
|                                    |           |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       |         |        |       |
| COROLLA VAN                        | 1,099     |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | 1,099   |        |       |
| COROLLA COMMERCIAL                 |           |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        | 427    | 1,086  | 2,015  | 2,197  | 118   | 5,843   |        |       |
| COROLLA TOTAL                      | 1,099     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -      | -     | -     | -     | -     | -     | -      | 427    | 1,086  | 2,015  | 2,197  | 118   | 6,824   |        |       |
| LITEACE PETROL                     | 7,805     |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | 7,805   |        |       |
| LITEACE DIESEL                     | 1,205     |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | 1,205   |        |       |
| LITEACE TOTAL                      | 9,010     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -      | -     | -     | -     | -     | -     | -      | -      | -      |        |        |       | 9,010   |        |       |
|                                    |           |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | -       |        |       |
| DYNA 300 SWB (SOS 2001-2003)       | -         |       | 30    | 169   | 238   |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | 437     |        |       |
| DYNA 350 MWB (SOS 2001-2003)       | -         |       | 2     | 84    | 87    |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | 173     |        |       |
| DYNA 350 LWB (SOS 2001-2003)       | -         |       | 3     | 9     | 33    |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | 45      |        |       |
| DYNA (SOS 2004-2014)               | -         |       |       |       |       | 392   | 377   | 411   | 459   | 459   | 401   | 288   | 230   | 186   | 183   | 157   | 5      |       |       |       |       |       |        |        |        |        |        |       | 3,548   |        |       |
| DYNA TOTAL                         | -         | -     | 35    | 262   | 358   | 392   | 377   | 411   | 459   | 459   | 401   | 288   | 230   | 186   | 183   | 157   | 5      | -     | -     | -     | -     | -     | -      | -      | -      | -      | -      | -     | 4,203   |        |       |
|                                    |           |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | -       |        |       |
| HILUX 4x2 PETROL                   | 9,344     |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | 9,344   |        |       |
| HILUX 4x2 DIESEL                   | 4,589     | 361   | 259   | 444   | 271   |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | 5,924   |        |       |
| HILUX 4x4 PETROL                   | 9,971     |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | 9,971   |        |       |
| HILUX 4x4 DIESEL                   | 24,651    | 969   | 796   | 954   | 666   |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | 28,036  |        |       |
| HILUX 4x4 D/CAB DSL                | 3,161     | 809   | 1,277 | 2,375 | 2,324 |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | 9,946   |        |       |
| HILUX 4x4 D/CAB GX DSL             | 157       | 261   |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | 418     |        |       |
| HILUX (SOS 2004)                   |           |       |       |       |       | 3,620 | 2,518 | 3,565 | 6,104 | 5,869 | 4,368 | 5,261 | 7,462 | 7,530 | 7,624 | 8,448 | 8,751  | 6,548 | 7,166 | 7,159 | 6,580 | 6,195 | 9,562  | 7,254  | 10,887 | 5,520  | 9,381  | 200   | 147,572 |        |       |
| HILUX TOTAL                        | 51,873    | 2,400 | 2,332 | 3,773 | 3,261 | 3,620 | 2,518 | 3,565 | 6,104 | 5,869 | 4,368 | 5,261 | 7,462 | 7,530 | 7,624 | 8,448 | 8,751  | 6,548 | 7,166 | 7,159 | 6,580 | 6,195 | 9,562  | 7,254  | 10,887 | 5,520  | 9,381  | 200   | 211,011 |        |       |
|                                    |           |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | -       |        |       |
| HIACE PICK-UP PETROL               | 8,454     |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | 8,454   |        |       |
| HIACE PICK-UP DIESEL               | 1,141     |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | 1,141   |        |       |
| HIACE PANEL VAN PETROL             | 25,763    |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | 25,763  |        |       |
| HIACE PANEL VAN DIESEL             | 19,320    |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | 19,320  |        |       |
| HIACE CHASSIS CAB PETROL           | 1,757     |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | 1,757   |        |       |
| HIACE CHASSIS CAB DIESEL           | 246       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | 246     |        |       |
| HIACE SWB PTRL                     | 884       | 158   | 39    | 20    | 16    |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | 1,117   |        |       |
| HIACE SWB DSL                      | 10,093    | 2,550 | 2,232 | 2,251 | 2,050 |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | 19,176  |        |       |
| HIACE LWB DSL                      | 4,021     | 1,208 | 1,136 | 971   | 953   |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | 8,289   |        |       |
| HIACE (SOS 2004-2013)              |           |       |       |       |       | 2,956 | 2,559 | 2,556 | 3,357 | 2,573 | 1,343 | 1,168 | 759   | 105   |       |       |        |       |       |       |       |       |        |        |        |        |        |       | 17,377  |        |       |
| HIACE TOTAL                        | 71,679    | 3,916 | 3,407 | 3,242 | 3,019 | 2,956 | 2,559 | 2,556 | 3,357 | 2,573 | 1,343 | 1,168 | 759   | 105   | 1     | -     | -      | -     | -     | -     | -     | -     | -      | -      | -      | -      | -      | -     | 102,640 |        |       |
|                                    |           |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | -       |        |       |
| PROACE (SOS 2013)                  |           |       |       |       |       |       |       |       |       |       |       |       |       |       | 294   | 1,163 | 1,502  | 777   | 2,114 | 2,272 | 1,867 | 1,681 | 1,409  | 1,453  | 2,123  | 1,844  | 1,936  | 78    | 20,513  |        |       |
| PROACE CITY                        |           |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       | 267    | 1,387  | 1,950  | 3,297  | 4,061  | 3,935 | 199     | 15,096 |       |
| PROACE CITY EV                     |           |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        | 26     | 459    | 878    | 1,040  | 1,320 | 65      | 3,788  |       |
| PROACE MAX                         |           |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        | 38     | 642   | 30      | 680    |       |
| PROACE MAX EV                      |           |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        | 44    | 12      |        |       |
| PROACE EV                          |           |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        | 565    | 481    | 691    | 399   | 404     | 36     | 2,576 |
| PROACE TOTAL                       | -         | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | 294   | 1,163 | 1,502  | 777   | 2,114 | 2,272 | 1,867 | 1,948 | 3,387  | 4,343  | 6,989  | 7,382  | 8,281  | 420   | 42,319  |        |       |
|                                    |           |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | -       |        |       |
| LAND CRUISER COMMERCIAL (SOS 2018) |           |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       | 75    | 124   | 172   | 331    | 301    | 352    | 21     | -      |       | 1,376   |        |       |
| LAND CRUISER COMMERCIAL (SOS 2025) |           |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        | 391    | 20    | 391     |        |       |
| LAND CRUISER TOTAL                 | -         | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -     | -      | -     | -     | 75    | 124   | 172   | 331    | 301    | 352    | 21     | 391    | 20    | 1,767   |        |       |
|                                    |           |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | -       |        |       |
| OTHERS TOTAL                       | 19        |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       | 19      |        |       |
| TOTAL COMMERCIALS                  | 133,680   | 6,316 | 5,774 | 7,277 | 6,638 | 6,968 | 5,454 | 6,532 | 9,920 | 8,901 | 6,112 | 6,717 | 8,451 | 7,821 | 8,102 | 9,768 | 10,258 | 7,325 | 9,280 | 9,506 | 8,571 | 8,315 | 13,280 | 12,325 | 19,314 | 14,938 | 20,250 | 758   | 377,793 |        |       |
|                                    |           |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |        |       |       |       |       |       |        |        |        |        |        |       |         |        |       |
| MARKET SHARE                       |           |       | 2.73% | 2.20% | 2.11% | 1.69% | 2.00% | 2.94% | 3.08% | 3.10% | 3.10% | 3.00% | 3.20% | 3.23% | 3.10% | 3.00% | 2.70%  | 1.90% | 2.60% | 2.80% | 2.50% | 2.90% | 3.90%  | 4.06%  | 5.80%  | 4.20%  | 6.40%  |       |         |        |       |

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| TOYOTA<br>MODELS         | 1972-1976 | 1977 | 1978 | 1979 | 1980 | 1981 | 1982 | 1983 | 1984  | 1985  | 1986  | 1987  | 1988  | 1989  | 1990  | 1991  | 1992  | 1993  | 1994  | 1995  | 1996  | 1997  | 1998  | 1999  | Total 1972-1999 |
|--------------------------|-----------|------|------|------|------|------|------|------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-----------------|
| COROLLA VAN              | 73        | 563  | 432  | 31   |      |      |      |      |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       | 1099            |
| LITEACE PETROL           |           |      |      |      |      |      |      |      |       |       | 1809  | 1392  | 1408  | 1026  | 977   | 666   | 345   | 167   | 15    |       |       |       |       |       | 7805            |
| LITEACE DIESEL           |           |      |      |      |      |      |      |      |       |       |       |       |       |       |       |       | 284   | 539   | 345   | 37    |       |       |       |       | 1205            |
| LITEACE TOTAL            |           |      |      |      |      |      |      |      |       |       | 1809  | 1392  | 1408  | 1026  | 977   | 666   | 629   | 706   | 360   | 37    |       |       |       |       | 9010            |
|                          |           |      |      |      |      |      |      |      |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       | 0               |
| HILUX 4x2 PETROL         | 143       | 574  | 772  | 794  | 646  | 582  | 396  | 526  | 472   | 445   | 426   | 382   | 446   | 348   | 572   | 799   | 781   | 240   |       |       |       |       |       |       | 9344            |
| HILUX 4x2 DIESEL         |           |      |      |      |      |      |      |      |       |       |       |       |       |       |       |       | 15    | 541   | 697   | 871   | 714   | 598   | 666   | 487   | 4589            |
| HILUX 4x4 PETROL         |           |      |      | 584  | 888  | 999  | 990  | 964  | 626   | 472   | 629   | 682   | 864   | 588   | 620   | 507   | 238   | 187   | 116   | 17    |       |       |       |       | 9971            |
| HILUX 4x4 DIESEL         |           |      |      |      |      |      |      |      | 613   | 883   | 1203  | 1312  | 1901  | 1771  | 1878  | 1827  | 1627  | 1704  | 1953  | 1863  | 1665  | 1524  | 1670  | 1257  | 24651           |
| HILUX 4x4 D/CAB DSL      |           |      |      |      |      |      |      |      |       |       |       |       |       |       |       |       |       |       |       | 121   | 832   | 710   | 898   | 600   | 3161            |
| HILUX 4x4 D/CAB GX DSL   |           |      |      |      |      |      |      |      |       |       |       |       |       |       |       |       |       |       |       |       |       |       | 42    | 115   | 157             |
| HILUX TOTAL              | 143       | 574  | 772  | 1378 | 1534 | 1581 | 1386 | 1490 | 1711  | 1800  | 2258  | 2376  | 3211  | 2707  | 3070  | 3133  | 2661  | 2672  | 2766  | 2872  | 3211  | 2832  | 3276  | 2459  | 51873           |
| HIACE PICK-UP PETROL     | 3659      | 806  | 717  | 869  | 817  | 306  | 97   | 376  | 405   | 357   | 45    |       |       |       |       |       |       |       |       |       |       |       |       |       | 8454            |
| HIACE PICK-UP DIESEL     |           |      |      |      |      | 229  | 175  | 253  | 238   | 228   | 18    |       |       |       |       |       |       |       |       |       |       |       |       |       | 1141            |
| HIACE PANEL VAN PETROL   | 306       | 40   | 2287 | 2364 | 2379 | 2387 | 1704 | 2034 | 1943  | 1549  | 974   | 1426  | 1388  | 1346  | 1173  | 1028  | 642   | 405   | 228   | 153   | 7     |       |       |       | 25763           |
| HIACE PANEL VAN DIESEL   |           |      |      |      |      |      |      | 742  | 897   | 1056  | 775   | 941   | 948   | 832   | 1233  | 1659  | 1355  | 1594  | 2384  | 3744  | 1155  | 5     |       |       | 19320           |
| HIACE WINDOW VAN         | 6635      | 1758 | 965  | 625  | 781  | 752  | 385  | 393  | 392   | 331   | 257   | 174   | 26    |       |       |       |       |       |       |       |       |       |       |       | 13474           |
| HIACE CHASSIS CAB PETROL | 18        | 1    | 127  | 404  | 465  | 283  | 231  | 54   | 80    | 70    | 24    |       |       |       |       |       |       |       |       |       |       |       |       |       | 1757            |
| HIACE CHASSIS CAB DIESEL |           |      |      |      |      | 82   | 62   | 7    | 38    | 45    | 12    |       |       |       |       |       |       |       |       |       |       |       |       |       | 246             |
| HIACE SWB PTRL           |           |      |      |      |      |      |      |      |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       |       | 884             |
| HIACE SWB DSL            |           |      |      |      |      |      |      |      |       |       |       |       |       |       |       |       |       |       |       | 312   | 266   | 138   | 168   |       | 10093           |
| HIACE LWB DSL            |           |      |      |      |      |      |      |      |       |       |       |       |       |       |       |       |       |       |       | 2244  | 2488  | 2829  | 2532  |       | 4021            |
| HIACE TOTAL              | 10618     | 2605 | 4096 | 4262 | 4442 | 4039 | 2654 | 3859 | 3993  | 3636  | 2105  | 2541  | 2362  | 2178  | 2406  | 2687  | 1997  | 1999  | 2612  | 3897  | 3718  | 3718  | 4648  | 4081  | 85153           |
| OTHERS                   |           | 1    | 3    |      | 2    |      | 1    |      |       |       | 12    |       |       |       |       |       |       |       |       |       |       |       |       |       | 19              |
| TOTAL COMMERCIALS        | 10834     | 3743 | 5303 | 5671 | 5978 | 5620 | 4041 | 5349 | 5704  | 5436  | 6184  | 6309  | 6981  | 5911  | 6453  | 6486  | 5287  | 5377  | 5738  | 6806  | 6929  | 6550  | 7924  | 6540  | 147154          |
| MARKET SHARE             | -         | -    | -    | -    | -    | -    | -    | -    | 2.76% | 2.33% | 2.58% | 2.50% | 2.44% | 1.98% | 2.66% | 3.71% | 3.15% | 3.39% | 3.18% | 3.51% | 3.41% | 2.91% | 3.34% | 2.82% |                 |